# HI. I'M GRACE!



Grace Salvador

Marketing Strategist



Hi there! I'm Grace, a marketing professional with over a decade of hands-on experience in digital marketing, marketing strategy, and corporate communications.

I thrive on using data and creativity to achieve meaningful results. I'm currently looking for opportunities that allow me to leverage my skills and make a positive impact.

Feel free to explore my portfolio to see how my expertise could benefit your organization!

# A BRIEF INTRO

## MY CREDENTIALS

Marketing Manager, 2023 - May to October 2023

Red Deer Resort and Casino, Red Deer, Albera

Board Member, 2013 - present Lingkod Muntinlupa Foundation, Philippines

Communications Consultant to the Mayor, 2013 –2022

<u>Muntinlupa City, Philippines</u>

Corporate Communications Head, 2007 - 2013

<u>Magsaysay Group of Companies, Philippines</u>



Click to view resume

## Case Study: New Website of Red Deer Resort and Casino

- Conducted an in-depth audit of the existing website, identifying issues with mobile optimization and user experience.
- Spearheaded the project management for the website overhaul, ensuring timely and effective execution in 3 months' time.
- Wrote SEO-optimized content for all web pages to improve search engine rankings.
  Transitioned to a .ca domain name to enhance local SEO performance.
- Managed a professional photo shoot to enrich website visuals and enhance user engagement.

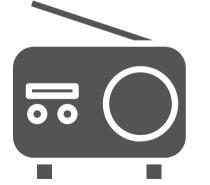


## Case Study: Grand Casino Opening of Red Deer Resort and Casino

- Orchestrated the grand opening event, coordinating with multiple stakeholders, including event planners, suppliers, and internal teams.
- Developed and executed a comprehensive marketing strategy that included radio ads, billboards, and press releases.
- Oversaw the SUV giveaway promotion, from conceptualization to execution, including writing the mechanics and securing approval from AGLC.
- Managed all event logistics, ensuring a seamless experience for attendees and stakeholders.
- Created a full suite of marketing collateral for the event, both digital and print, to enhance brand visibility and engagement.







<u>Listen to</u> <u>Radio Ad</u>

Script and project management by Grace

## Case Study: Social Media Management of Red Deer Resort and Casino

- Conducted a comprehensive audit of social media access, discovering multiple employees had varying levels of access.
- Implemented a robust social media policy to streamline access levels and minimize security risks.
- Established a systematic approach for content creation to ensure consistency and quality.
- Executed A/B testing to identify the types of content that garnered the most engagement from followers.

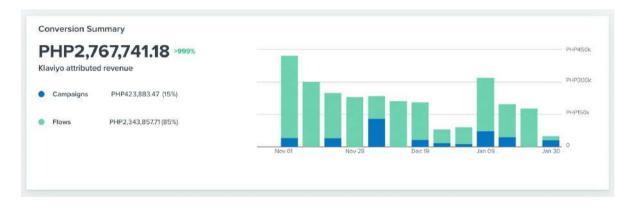


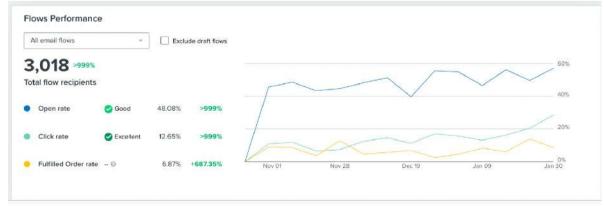


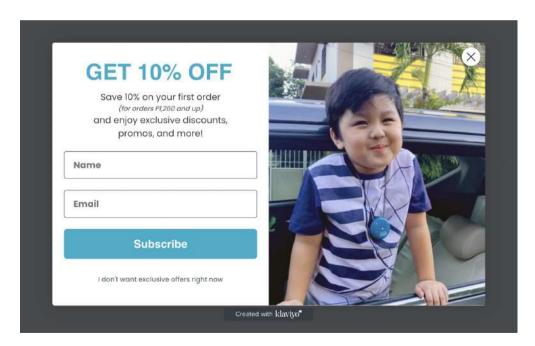


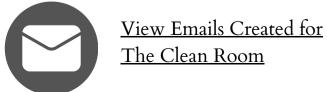
## Case Study: Email Marketing for The Clean Room

- Oversaw the complete email marketing strategy for The Clean Room, from conceptualization to execution.
- Set up and configured their email marketing automation using Klaviyo.
- Designed visually appealing and content-rich email templates that align with the brand's voice and messaging.
- Implemented marketing automation workflows to segment audiences and personalize content, enhancing user engagement.
- Conducted A/B testing on various email elements such as subject lines, content, and CTAs to optimize performance.
- Resulted in an additional PHP1,069.993 (CAD\$26,000) on the first month of email automation activation.









## Case Study: Communications Campaign Management of the One Muntinlupa Party in the 2022 Philippine Elections

- Spearheaded the overall campaign strategy, overseeing messaging and branding for the Congressman, Mayor, and all councillors.
  Directed the social media campaign, leveraging data and research to have an effective content strategy.
  Achieved unprecedented results with a straight-win outcome—every candidate won, marking a first in the history of Muntinlupa City.



Mayor Ruffy Biazon

Cong. Jimmy Fresnedi

Yan ang Muntinlupa



Pages Managed

Muntinlupa City is a 1st class highly urbanized city in Metro Manila, Philippines.

# Case Study: Community Engagement and Project Management for Lingkod Muntinlupa Foundation

- Led a groundbreaking public-private partnership with the city government, coordinating efforts to launch a community benefit card and electronic vehicles.
- Instrumental in winning the prestigious UITP Global Transport Awards 2017 in Montreal, Canada, outperforming 240 entries from 40 countries.
- Maintained an active role as a board member, contributing to strategic planning and governance of the foundation.



Presentation of Award to Mayor Fresnedi and City Councillors



See the UITP Winning Entry
Layout and Copy by Grace



WWF Interview of Grace
Pages 59 and 60

## Case Study: Editor-in-Chief of Corporate Newsletter and Comic Book for Kids

#### **EDITOR'S NOTE**

Welders in Dubai, butlers in Macau, engineers in Singapore, nurses in New York-these global MPs are just some of the hundreds of skilled and professional workers deployed by Magsaysay's land-based recruitment company, the Magsaysay Global Services Inc. (MGSI).

Get to know MGSI and its team who is this issue's cover story.

And in the pursuit of making a more globally appealing community website for MPs, we've enhanced magsaysayworld.com. We've made it a little more engaging with tips and promos, a little more personal with MP Photo of the Day and more helpful with Magsaysay Mail.

To see the new features of our community website, visit www.magsaysayworld.com Don't forget to read in magsaysayworld.com the full version of the articles printed in JUMP. Enjoyl

Grace Carmona-Salvador AMI Corporate Communications Manager

#### JUMPERS! STAFF BOX

#### EDITORIAL STAFF CONTRIBUTING WRITERS

Doris Magsaysay Ho
Grace Salvador
Jana Lim
Raffy Diaz
Mervin Protacio
Digna Dacsil
Denise Garcia
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Bobby Aquino
Leo Quinto

CONTRIBUTING PHOTOGRAPHER

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For contributions, suggestions, and ideas email: corpcomm@magsaysay.com.ph

JUMP is MAGSAYSAY's official newsletter for Magsaysay People created by the Magsaysay Corporate Communications Department.



Grace Salvador Editor-in-Chief: Illustrator: Freely Abrigo Vic Poblete Story Writer: Design/Layout: Pinovs Interactive Mao Agbuya Pro ofreader: Rochelle Ann Orpia Coordinator: Gerrovi Argana

Initiated the creation of JUMP, the vibrant corporate newsletter of Magsaysay, fostering a lively workplace culture and inspiring over 1,000 employees with its engaging content and dynamic approach.

As editor-in-chief, led the creation of YanYan Komiks, a free quarterly comic book distributed to 65,000 public school children for a decade, promoting literacy and positive values.

## Case Study: Asian Corporate Communications Award 2010

- As Corporate Communications Head, led Magsaysay to receive the 2010 Asian Corporate Communications Award for the "Magsaysay WE CARE" Disaster Response Program at the 4th Asian Publishing Awards in Ho Chi Minh City, Vietnam.
- Honored for innovative corporate communications and CSR activities in response to Typhoon Ondoy, utilizing print, online, mobile, and other media channels.
- Recognized for building relationships through effective communication, demonstrating a core value of Magsaysay Maritime Corporation.



Magsaysay President receiving the Asian Corporate Communications Award in Vietnam.



#### award

At the 4th Asian Publishing Awards held recently in Ho Chi Minh City, Vietnam, Magsaysay won the 2010 Asian Corporate Communications Award under the...

W Homer Foundation

About the Award



**About Magsaysay** 

## NOTABLE ACHIEVEMENTS



Philippine Representative and Speaker Seamless Asia, Singapore 2019

Resource Person and Speaker
United Nations Habitat, Good Practice Exchange 2018

## MORE WORKS AND WRITE-UPS



<u>Internationally Acclaimed Samples:</u>
<u>Award-Winning Entries</u>



Comprehensive Brand Manual



**Executive Speeches** 



Crisis Communication Report



**Brochures** 



**Presentations** 

## RECENT CERTIFICATIONS



Content Marketing
Inbound Marketing



Email Deliverability
Product



**SEO Principles** 

## RECENT MARKETING EVENTS ATTENDED



Grace Salvador

# LET'S WORK TOGETHER







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